

# CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.

Please Use Reference Number and Company Name in Your Email Subject Line.

## 495-12 France, white wine, IGP Cévennes, organic (B)

<b>Launch date:</b>	2025-06-02
<b>Deadline tender answer:</b>	2024-11-28
<b>Deadline tender sample:</b>	2024-12-30
<b>Style and taste profile:</b>	We are looking for a dry, fresh, full-flavored and slightly aromatic wine with hints of peach, pineapple, honeydew melon and oak. The wine shall have a creamy texture.

### Product requirements:

<b>Price to consumer (SEK):</b>	Max 99
<b>Country of origin:</b>	France
<b>Type of product:</b>	White wine
<b>Volume:</b>	750 ml
<b>Packaging:</b>	Light weight bottle max 420 g or PET-bottle
<b>Vintage:</b>	2024
<b>Available volume (liters):</b>	72 000
<b>Type of closure:</b>	Screw cap of Stelvin type or Long screw cap of material approved for return deposit system (not metal).
<b>Grape composition (%):</b>	Blend of at least three grape varieties including sauvignon blanc and viognier that together makes up at least 80% of the blend. The other permitted grape variety is grenache blanc.
<b>Residual sugar (g/l):</b>	Max 5
<b>Designation of origin:</b>	IGP Cévennes
<b>Method of aging:</b>	The wine must be fully or partially aged in oak barrels, alternatively been in contact with oak staves/oak chips
<b>Other requirements:</b>	The product must meet existing criteria for organic wine according to current EU legislation. The controlling body and that the wine is organically certified must be clearly stated on the label/packaging. Within three (3) days after the tender winner has been informed about the tender win, a valid certificate must be received by Systembolaget proving that the producer stated in the offer meets the criteria for production of organic wine according to current EU legislation. On the packaging as well as in the offer stated producer must be a property located in France.

**EXW finished product:** Up to 2,80 EUR / PCS

**EXW bulk:** Up to N/A EUR / Liter

**PnL**

Gross margin SE buildup PCS		RSP 89 SEK			RSP 99 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	2,26	EUR	68%	2,77	EUR	71%
Logistics inbound	Europa	0,19	EUR	6%	0,19	EUR	5%
Logistics SE		0,36	EUR	11%	0,36	EUR	9%
Marketing		0,17	EUR	5%	0,20	EUR	5%
Contributive margin		0,33	EUR	10%	0,39	EUR	10%
<b>Price to Systembolaget</b>		<b>3,31</b>	<b>EUR</b>		<b>3,91</b>	<b>EUR</b>	
Systembolaget margin		0,96	EUR		1,04	EUR	
Alk Tax + VAT		3,48	EUR		3,65	EUR	
<b>RSP</b>		<b>7,74</b>	<b>EUR</b>		<b>8,61</b>	<b>EUR</b>	

\* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.