

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

496-7 Spain, syrah, B-i-B, sustainability certified (A)

Distribution: 447 Stores
Launch date: 2025-09-01
Deadline tender answer: 2025-03-30
Deadline tender sample: 2025-04-02
Style and taste profile: We are looking for a grape typicity, full-bodied, full-flavored and fruit-driven wine with hints of dark berries and spices. The wine may have hints of oak, but it is not a requirement.

Product requirements:

Price to consumer (SEK): 229
Country of origin: Spain
EU product category: Wine from EU with protected geographical denomination or Wine from EU with protected origin denomination
Type of product: Red wine
Volume: 3 000 ml
Packaging: Bag-in-Box
Vintage: 2023 or younger
Available volume (liters): 384 000
200 000 liters can be offered of vintage 2023 provided it will be at least 300 000 liters available of the following vintage.
Grape composition (%): Minimum 85 % syrah
Residual sugar (g/l): Max 6
Designation of origin (as stated on packaging): Must be stated, any DO or VdIT free of choice
Method of aging: Must be stated
Other requirements: The product must meet existing criteria for organic wine according to current EU legislation and/or be certified by Fair ´n Green, and/or be certified by Wineries for Climate protection.

EXW finished product: Up to 4,70 EUR / PCS

EXW bulk: Up to 1,00 EUR / Liter

PnL

Gross margin SE buildup PCS		RSP 199 SEK			RSP 229 SEK		
FOB oversea / FCA Europe	PCS / 3000 ml	3,20	EUR	64%	4,70	EUR	69%
Logistics inbound	Europa	0,33	EUR	7%	0,33	EUR	5%
Logistics SE		0,72	EUR	15%	0,72	EUR	11%
Marketing		0,25	EUR	5%	0,34	EUR	5%
Contributive margin		0,49	EUR	10%	0,68	EUR	10%
Price to Systembolaget		4,93	EUR		6,75	EUR	
Systembolaget margin		1,19	EUR		1,46	EUR	
Alk Tax + VAT		11,18	EUR		11,70	EUR	
RSP		17,30	EUR		19,91	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.