

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

496-15 Portugal, Alentejo, paper packaging, sustainability certified (B)

Distribution: 305 Stores
Launch date: 2025-09-01
Deadline tender answer: 2025-02-13
Deadline tender sample: 2025-03-18
Style and taste profile: We are looking for a medium-bodied to full-bodied red wine with hints of red and dark berries. The wine may have hints of oak, but this is not a requirement.

Product requirements:

Price to consumer (SEK): 750 ml: max 99
1 000 ml: max 105
Country of origin: Portugal
EU product category: Wine from EU with geographical denomination or wine from EU with protected origin denomination
Type of product: Red wine
Volume: 750 ml or 1 000 ml
Packaging: Paper packaging
Vintage: 2024
Available volume (liters): 48 000
Grape composition (%): Free of choice
Designation of origin: VR Alentejano or DO Alentejo
EXW finished product: Up to 2,80 EUR / PCS
EXW bulk: Up to N/A EUR per liter

PnL

Gross margin SE buildup PCS		RSP 89 SEK			RSP 99 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	2,30	EUR	68%	2,80	EUR	71%
Logistics inbound	Europa	0,19	EUR	6%	0,19	EUR	5%
Logistics SE		0,36	EUR	11%	0,36	EUR	9%
Marketing		0,17	EUR	5%	0,20	EUR	5%
Contributive margin		0,33	EUR	10%	0,39	EUR	10%
Price to Systembolaget		3,31	EUR		3,91	EUR	
Systembolaget margin		0,96	EUR		1,04	EUR	
Alk Tax + VAT		3,48	EUR		3,65	EUR	
RSP		7,74	EUR		8,61	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.