

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

497-9 Portugal, Douro DOC, grape blend (B)

Range:	Fixed range
Distribution:	Stores (MT 97%, AB 372)
Launch date:	2025-12-01
Deadline tender answer:	2025-07-03
Deadline tender sample:	2025-08-05
Style and taste profile:	We are looking for a nuanced, full-bodied red wine with hints of oak, dark berries and spices.

Product requirements:

Price to consumer (SEK):	Max 129
Country of origin:	Portugal
EU product category:	Wine from EU with protected origin denomination
Type of product:	Red wine
Volume:	750 ml
Packaging:	Lightweight bottle max 420 g
Vintage:	2021 or 2022
Available volume (liters):	36 000
Grape composition:	Free of choice
Designation of origin	DOC Douro

EXW finished product:	Up to 4,00 EUR / PCS
EXW bulk:	Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS		RSP 119 SEK			RSP 129 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	3,50	EUR	67%	4,00	EUR	68%
Logistics inbound	Europa	0,19	EUR	4%	0,19	EUR	3%
Logistics SE		0,36	EUR	7%	0,36	EUR	6%
Marketing		0,36	EUR	7%	0,40	EUR	7%
Contributive margin		0,77	EUR	15%	0,86	EUR	15%
Price to Systembolaget		5,13	EUR		5,73	EUR	
Systembolaget margin		1,22	EUR		1,31	EUR	
Alk Tax + VAT		4,00	EUR		4,17	EUR	
RSP		10,35	EUR		11,22	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.